

Solidigm AFA Replacement Kit Press Release

FOR IMMEDIATE RELEASE

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VergeIO and Solidigm Introduce “The AFA Replacement Kit” to Eliminate the Complexity and Cost of Dedicated Flash Arrays

ANN ARBOR, MI — July 22, 2025 -- [VergeIO](#), the VMware alternative and pioneer in ultraconverged infrastructure, and [Solidigm](#), a leader in enterprise data storage, today announced the launch of **The AFA Replacement Kit**—an offering designed to replace traditional all-flash arrays with a simpler, more cost-effective infrastructure solution.

The AFA Replacement Kit brings together three (3) Solidigm™ 4TB enterprise SSDs and a VergeOS server license combined into one streamlined platform. Along with your servers, it's a complete, ready-to-run infrastructure solution designed to deliver performance, resiliency, and simplicity.

“Customers are tired of bloated hardware stacks and complex licensing schemes,” said **Yan Ness**, CEO of VergeIO. “This kit gives them everything they need to run high-performance workloads—without the operational baggage.”

The AFA Replacement Kit offers IT a turnkey alternative to aging all-flash infrastructure, reducing costs, simplifying operations, and enhancing performance through software-defined efficiency. All IT needs to do is insert the included flash drives into empty drive bays in existing servers, and they're ready to deploy VergeOS.

VergeIO customers have reported reducing storage costs by a factor of ten, in addition to the added savings from eliminating expensive VMware licensing and support agreements.

“We simply inserted the drives into our existing servers, and VergeOS picked them up immediately,” said **Brian Bazzell**, Director of IT at the **City of St. Peters, Missouri**. “It now handles all of our production data and guarantees performance for our critical workloads while protecting it automatically. We saved tens of thousands of dollars by using this approach instead of refreshing our Nimble array.”

“VergeIO's software platform unlocks the full potential of Solidigm enterprise SSDs,” said Greg Matson, Senior Vice President, Head of Products and Marketing at Solidigm. “Together, we deliver performance and efficiency

that legacy architectures can't match. We're focused on pushing the boundaries of storage technology to help customers optimize across modern compute workloads, including today's hyperconverged infrastructure demands."

As part of the campaign launch, VergeIO and Solidigm will host a joint webinar on **July 31, 2025, 1:00PM ET** titled *"How to Replace Your AFA—While Improving Performance and Slashing Costs,"* featuring a live demonstration and migration strategies. Click here to register: <https://www.verge.io/webinar-how-to-replace-your-afa/>

About VergeIO

VergeIO is the leading VMware alternative, delivering a unified platform that converges virtualization, storage, networking, AI, and backup into a single software-defined solution. Learn more at [verge.io](https://www.verge.io).

About Solidigm

Solidigm, a pioneer in enterprise data storage, leverages decades of product leadership and technical innovation to help customers propel into the data-centric future with a robust end-to-end product portfolio for core data centers to the edge. Explore www.solidigm.com.

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